

Wisconsin Department of Agriculture, Trade, and Consumer Protection

2811 Agriculture Dr., Madison, WI 53718 1-800-789-9277 www.nass.usda.gov/wi

Wisconsin Farm Reporter

June 15, 2020 - Vol. 20, No. 11

Inside This Issue:

- Farm Labor
- Crop Production
- Maple Syrup
- Agricultural Prices Received
- Milk Prices

The Wisconsin Farm Reporter is compiled from data and reports released by the USDA, National Agricultural Statistics Service (NASS).

All NASS data and reports are available free at www.nass.usda.gov

Farm Labor

Lake Region

There were 44,000 workers hired directly by farms in the Lake Region (Michigan, Minnesota, and Wisconsin) during the reference week of January 12-18, 2020, according to the latest USDA, National Agricultural Statistics Service — Farm Labor report. Farm operators paid their hired workers an average wage rate of \$15.55 per hour, up \$0.90 from January 2019. The number of hours worked averaged 41.0 for hired workers during the reference week, compared with 38.4 hours in January 2019.

During the reference week of April 12-18, 2020, there were 53,000 workers hired directly by farms in the Lake Region (Michigan, Minnesota, and Wisconsin). Farm operators paid their hired workers an average wage rate of \$15.26 per hour during the April 2020 reference week, up \$0.79 from April 2019. The number of hours worked averaged 41.6 for hired workers during the reference week, up from 39.8 hours in April 2019.

United States

There were 688,000 workers hired directly by farm operators on the Nation's farms and ranches during the week of April 12-18, 2020, up 9% from the April 2019 reference week. Workers hired directly by farm operators numbered 568,000 during the week of January 12-18, 2020, up 14% from the January 2019 reference week.

Farm operators paid their hired workers an average wage of \$15.07 per hour during the April 2020 reference week, up 2% from the April 2019 reference week. Field workers received an average of \$14.19 per hour, up 3%. Livestock workers earned \$14.10 per hour, up 4%. The field and livestock worker combined wage rate, at \$14.16 per hour, was up 3% from the 2019 reference week. Hired laborers worked an average of 40.3 hours during the April 2020 reference week, down 1% from the hours worked during the April 2019 reference week.

Farm operators paid their hired workers an average wage of \$15.28 per hour during the January 2020 reference week, up 2% from the January 2019 reference week. Field workers received an average of \$14.18 per hour, up 3%, while livestock workers earned \$14.22 per hour, up 3% from a year earlier. The field and livestock worker combined wage rate, at \$14.20 per hour, was up 3% from the January 2019 reference week. Hired laborers worked an average of 40.2 hours during the January 2020 reference week, up 2% from the hours worked during the January 2019 reference week.

Number of Workers - Lake Region 80,000 70,000 60,000 40,000 30,000 10,171 10,171 10,172 10,173 10,17

Hired Workers and Wage Rates – Lake Region¹ and United States: 2019-2020

| | | Lake Region | | United States | | | | | | |
|--|------------|--------------|------------|---------------|--------------|------------|--|--|--|--|
| | April 2019 | January 2020 | April 2020 | April 2019 | January 2020 | April 2020 | | | | |
| Hired workers on farms(1,000 workers) | 49 | 44 | 53 | 629 | 568 | 688 | | | | |
| Hours worked by hired workers(hours per week) | 39.8 | 41.0 | 41.6 | 40.7 | 40.2 | 40.3 | | | | |
| Wage rate ² | | | | | | | | | | |
| Field and livestock combined(dollars per hour) | 13.90 | 14.80 | 14.60 | 13.73 | 14.20 | 14.16 | | | | |
| Field(dollars per hour) | 14.61 | 15.22 | 14.56 | 13.80 | 14.18 | 14.19 | | | | |
| Livestock(dollars per hour) | 13.51 | 14.65 | 14.62 | 13.61 | 14.22 | 14.10 | | | | |
| All hired workers(dollars per hour) | 14.47 | 15.55 | 15.26 | 14.71 | 15.28 | 15.07 | | | | |

^{1.} Lake Region includes Michigan, Minnesota, and Wisconsin. 2. Benefits, such as housing and meals, are provided to some workers but the values are not included in the wage rates.

WISCONSIN FARM REPORTER 2

Winter Wheat Forecast

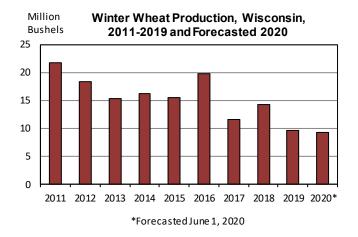
Winter wheat production in Wisconsin is forecast at 9.23 million bushels, 4% below last year's 9.60 million bushels. Based on conditions as of June 1, the State's winter wheat yield is forecast at 71.0 bushels per acre, up 1.0 bushel from the May 1 forecast and up 7.0 bushels per acre from last year. Wisconsin winter wheat growers intend to harvest 130,000 acres for grain, down 13% from 2019.

U.S. winter wheat production is forecast at 1.27 billion bushels, up 1% from the May 1 forecast but down 3% from 2019. As of June 1, the United States yield is forecast at 52.1 bushels per acre, up 0.4 bushel from last month but down 1.5 bushels from last year's average yield of 53.6 bushels per acre.

The estimates in this report are based on June 1 conditions and do not reflect weather effects since that time. The next crop production forecast, based on conditions as of July 1, will be released on July 10.

Winter Wheat Area Harvested, Yield, and Production, Selected States and United States: 2019 and Forecasted June 1, 2020

| Challa | Area ha | rvested | Yield p | er acre | Production | | |
|---------------|---------|---------|-----------|---------|------------|-----------|--|
| State | 2019 | 2020 | 2019 | 2020 | 2019 | 2020 | |
| | (1,000 | acres) | (bushels) | | (1,000 | bushels) | |
| Colorado | 2,000 | 1,650 | 49.0 | 38.0 | 98,000 | 62,700 | |
| Kansas | 6,500 | 6,500 | 52.0 | 49.0 | 338,000 | 318,500 | |
| Montana | 1,900 | 1,550 | 50.0 | 50.0 | 95,000 | 77,500 | |
| Oklahoma | 2,750 | 2,700 | 40.0 | 38.0 | 110,000 | 102,600 | |
| Texas | 2,050 | 2,400 | 34.0 | 33.0 | 69,700 | 79,200 | |
| Washington | 1,700 | 1,640 | 70.0 | 74.0 | 119,000 | 121,360 | |
| Wisconsin | 150 | 130 | 64.0 | 71.0 | 9,600 | 9,230 | |
| | | | | | | | |
| United States | 24,327 | 24,275 | 53.6 | 52.1 | 1,304,003 | 1,265,700 | |



Maple Syrup

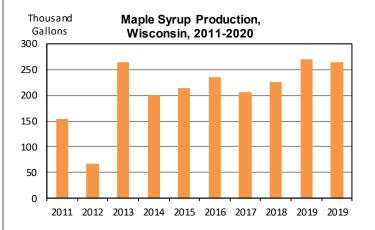
Wisconsin's 2020 **maple syrup** production was 265,000 gallons, down 5,000 gallons from 2019. The number of taps decreased by 20,000 in 2020 to 780,000 taps. Yield was 0.340 gallon per tap, slightly above the 0.338 gallon per tap in 2019. In 2019, the average price Wisconsin maple syrup producers received was \$32.50 per gallon, up 10 cents from 2018.

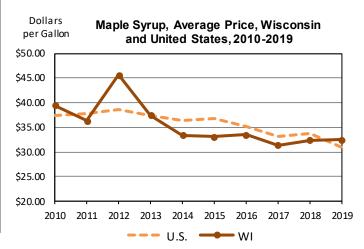
The 2020 Wisconsin maple syrup season began on February 15, 2 weeks earlier than last year. The season ended on April 26, compared to April 30 last year. This year's season averaged 29 days, 5 days longer than last year.

The 2020 United States maple syrup production totaled 4.37 million gallons, up 5% from the revised previous season. The number of taps totaled 13.5 million, up 1% from the revised 2019 total. Yield per tap was 0.324 gallon, up 0.012 gallon from the revised previous season.

The earliest sap flow reported was January 2 in New York. The latest sap flow reported to open the season was February 15 in Wisconsin. On average, the season lasted 34 days, compared with 30 days in 2019. The 2019 United States average price per gallon was \$31.00, down \$2.80 from 2018. Value of production, at \$129 million for 2019, was down 9% from the 2018 season.

Beginning in 2019, maple syrup estimates were discontinued for Connecticut, Indiana, Massachusetts, Minnesota, Ohio, and West Virginia.





WISCONSIN FARM REPORTER 3

Maple Syrup: Taps, Yield, and Production, States and United States: 2018-20120

| State | Number of taps | | | | Yield per tap | | Production | | |
|----------------------------|----------------|--------------|--------|-------|---------------|-------|------------|-----------------|-------|
| State | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 |
| | | (1,000 taps) | | | (gallons) | | | (1,000 gallons) | |
| Connecticut 1 | 73 | (NA) | (NA) | 0.247 | (NA) | (NA) | 18 | (NA) | (NA) |
| Indiana ¹ | 70 | (NA) | (NA) | 0.257 | (NA) | (NA) | 18 | (NA) | (NA) |
| Maine | 1,870 | 1,950 | 1,970 | 0.288 | 0.267 | 0.299 | 539 | 520 | 590 |
| Massachusetts 1 | 320 | (NA) | (NA) | 0.225 | (NA) | (NA) | 72 | (NA) | (NA) |
| Michigan | 600 | 620 | 570 | 0.275 | 0.315 | 0.298 | 165 | 195 | 170 |
| Minnesota ¹ | 65 | (NA) | (NA) | 0.200 | (NA) | (NA) | 13 | (NA) | (NA) |
| New Hampshire | 560 | 540 | 530 | 0.291 | 0.274 | 0.291 | 163 | 148 | 154 |
| New York | 2,730 | 2,800 | 2,800 | 0.295 | 0.293 | 0.287 | 806 | 820 | 804 |
| Ohio ¹ | 400 | (NA) | (NA) | 0.225 | (NA) | (NA) | 90 | (NA) | (NA) |
| Pennsylvania | 670 | 680 | 710 | 0.212 | 0.231 | 0.238 | 142 | 157 | 169 |
| Vermont | 5,670 | 6,000 | 6,150 | 0.342 | 0.345 | 0.361 | 1,940 | 2,070 | 2,220 |
| West Virginia ¹ | 66 | (NA) | (NA) | 0.121 | (NA) | (NA) | 8 | (NA) | (NA) |
| Wisconsin | 750 | 800 | 780 | 0.300 | 0.338 | 0.340 | 225 | 270 | 265 |
| | | | | | | | | | |
| United States | 13,844 | 13,390 | 13,510 | 0.303 | 0.312 | 0.324 | 4,199 | 4,180 | 4,372 |

(NA) Not available. ¹Estimates discontinued in 2019.

Maple Syrup Price and Value – Selected States and United States: 2017-2019¹

| | Δνι | erage price per gallon | | Value of production | | | | |
|---------------|----------|------------------------|-------|---------------------|-----------------|---------|--|--|
| State | 2017 | 2018 | 2019 | 2017 | 2018 | 2019 | | |
| | , | (dollars) | | | (1,000 dollars) | | | |
| Connecticut | 62.20 | 76.00 | (NA) | 1,120 | 1,368 | (NA) | | |
| Indiana | 50.20 | 50.20 | (NA) | 703 | 904 | (NA) | | |
| Maine | 33.70 | 40.20 | 28.20 | 24,096 | 21,668 | 14,664 | | |
| Massachusetts | 50.20 | 53.00 | (NA) | 4,217 | 3,816 | (NA) | | |
| Michigan | 51.20 | 38.90 | 48.60 | 7,680 | 6,419 | 9,477 | | |
| Minnesota | 66.60 | 61.60 | (NA) | 1,132 | 801 | (NA) | | |
| New Hampshire | 43.50 | 56.10 | 45.30 | 6,960 | 9,144 | 6,704 | | |
| New York | 39.00 | 32.40 | 32.20 | 29,640 | 26,114 | 26,404 | | |
| Ohio | 38.50 | 45.40 | (NA) | 3,234 | 4,086 | (NA) | | |
| Pennsylvania | 34.30 | 39.00 | 35.00 | 5,660 | 5,538 | 5,495 | | |
| Vermont | 27.00 | 28.00 | 28.00 | 54,000 | 54,320 | 57,960 | | |
| West Virginia | 36.70 | 44.60 | (NA) | 404 | 357 | (NA) | | |
| Wisconsin | 31.40 | 32.40 | 32.50 | 6,500 | 7,290 | 8,775 | | |
| United States | 33.10 | 33.80 | 31.00 | 145,346 | 141,825 | 129,479 | | |

(NA) Not available. ¹Price and value for 2019 will be published in the *Crop Production* report released in June 2020.

Maple Syrup: Price by Type of Sale and Size of Container, States: 2018 and 2019

| | Gal | llon | 1/2 G | allon | Qu | art | Pi | nt | 1/2 | Pint |
|-------------------------|----------------|----------------|-----------------------|--------------|----------------|--------------|---------------|-------------|-------------|-------------|
| Type and State | 2018 | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 | 2019 |
| | | (dollars) | | | | | | | | |
| Retail | | | | | | | | | | |
| Connecticut | 62.90 | (D) | 38.00 | (D) | 21.40 | (D) | 13.40 | (D) | 8.60 | (D) |
| Indiana | 41.00 | (D) | 25.50 | (D) | 14.60 | (D) | 8.40 | (D) | 6.20 | (D) |
| Maine | 53.40 | 50.40 | 31.40 | 30.50 | 17.50 | 17.50 | 10.60 | 10.50 | 6.60 | 6.60 |
| Massachusetts | 53.80 | (D) | 32.60 | (D) | 19.50 | (D) | 12.60 | (D) | 9.00 | (D) |
| Michigan | 46.70 | 48.40 | 26.50 | 26.60 | 15.80 | 14.60 | 10.50 | 11.60 | 7.10 | 8.50 |
| Minnesota | 50.30 | (D) | 31.50 | (D) | 16.90 | (D) | 8.30 | (D) | 7.00 | (D) |
| New Hampshire | 57.00 | 52.00 | 32.80 | 31.70 | 19.50 | 18.80 | 10.70 | 11.30 | 6.75 | 6.40 |
| New York | 42.60 | 47.30 | 25.90 | 27.20 | 15.90 | 15.90 | 9.50 | 9.60 | 5.80 | 6.80 |
| Ohio | 45.60 | (D) | 25.20 | (D) | 15.50 | (D) | 9.50 | (D) | 7.10 | (D) |
| Pennsylvania | 47.20 | 45.50 | 26.80 | 25.00 | 16.00 | 15.00 | 9.40 | 8.85 | 5.60 | 5.85 |
| Vermont | 45.30 | 44.50 | 26.40 | 26.70 | 16.70 | 17.90 | 9.70 | 10.60 | 7.50 | 7.00 |
| West Virginia | 53.90 | (D) | 29.10 | (D) | 16.30 | (D) | 10.70 | (D) | 6.30 | (D) |
| Wisconsin | 43.20 | 42.80 | 24.90 | 27.00 | 14.70 | 14.00 | 8.50 | 8.00 | 4.80 | 5.80 |
| M/h-ll- | | | | | | | | | | |
| Wholesale | 52.60 | (5) | (5) | (5) | 16.60 | (D) | 0.00 | (D) | 5.40 | (D) |
| Connecticut | 53.60 | (D) | (D) | (D) | 16.60 | (D) | 8.00 | (D) | 5.40 | (D) |
| Indiana | 32.80 | (D) | 21.80 | (D) | 11.30 | (D) | 5.30 | (D) | (S) | (D) |
| Maine | 43.60 | 47.50 | 19.70 | 24.90 | 13.00 | 13.90 | 7.90 | 7.40 | 4.75 | 4.65 |
| Massachusetts | 45.20 | (D) | 25.50 | (D) | 14.80 | (D) | 8.10 | (D) | 5.30 | (D) |
| Michigan | 43.60 45.00 | 37.90 | 23.10 | 20.10 | 12.60 18.80 | 12.20 | 7.50 10.40 | 8.80 | 5.00 | 6.60 |
| Minnesota New Hampshire | 43.00 47.30 | (D) 42.90 | (S) 26.40 | (D) 27.10 | 15.20 | (D) 14.80 | 8.25 | (D) 8.30 | (D) 6.15 | (D) 4.85 |
| New York | 47.30 37.40 | 42.90 42.40 | 28.40 | 27.10 | 12.80 | 12.60 | 7.90 | 7.30 | 4.70 | 4.85 |
| Ohio | 40.20 | 42.40 (D) | 23.60 | 21.90 (D) | 13.10 | 12.60 (D) | 7.40 | 7.30 (D) | 4.70 | 4.30 (D) |
| Pennsylvania | 29.80 | 39.10 | 19.10 | 21.90 | 13.10 | 12.60 | 7.40 | 7.25 | 4.40 | 4.65 |
| Vermont | 38.80 | 39.10 | 22.80 | 23.30 | 13.50 | 14.00 | 7.70 | 7.23 | 4.00 | 4.65 |
| West Virginia | 38.80 (D) | 39.90 (D) | 24.60 | 23.30 (D) | 14.80 | (D) | 9.00 | 7.20 (D) | 5.00 | 4.30 (D) |
| Wisconsin | 43.80 | 42.60 | 24.60 23.70 | 22.60 | 14.60 12.90 | 13.30 | 6.80 | 7.20 | 5.60 | 4.50 |
| VVISCOIISIII | 43.00 | 42.00 | 23.70 | 22.00 | 12.50 | 13.30 | 0.00 | 7.20 | 5.00 | 4.30 |

(D) Withheld to avoid disclosing data for individual operations. (S) Insufficient number of reports to establish an estimate.

WISCONSIN FARM REPORTER 4

Prices Received by Farmers

The April 2020 average price received by farmers for **corn** in Wisconsin was \$3.10 per bushel. This was down 41 cents from March and 36 cents below the previous April.

The April **soybean** price, at \$8.13 per bushel, was down 17 cents from March and down 10 cents from the previous April.

The April **oat** price was \$3.59 per bushel, 33 cents above the March price and 19 cents above April 2019.

All hay prices in Wisconsin averaged \$163.00 per ton in April, down \$11.00 from March and \$23.00 below April 2019. The alfalfa hay price averaged \$171.00 per ton in April, down \$9.00 from March and \$22.00 below the previous April. The other hay price averaged \$136.00, down \$17.00 from March and \$29.00 below the April 2019 price.

Prices Received by Farmers

| Prices Received by Farmers | | | | | | | | |
|--------------------------------|--------|-----------|--------|--|--|--|--|--|
| MICCONCIN | April | March | April | | | | | |
| WISCONSIN | 2019 | 2020 | 2020 | | | | | |
| | | (dollars) | | | | | | |
| Corn bu | 3.46 | 3.51 | 3.10 | | | | | |
| Hay, all baledton | 186.00 | 174.00 | 163.00 | | | | | |
| Alfalfaton | 193.00 | 180.00 | 171.00 | | | | | |
| Otherton | 165.00 | 153.00 | 136.00 | | | | | |
| Oatsbu | 3.40 | 3.26 | 3.59 | | | | | |
| Soybeans bu | 8.23 | 8.30 | 8.13 | | | | | |
| | | | | | | | | |
| LIMITED STATES | April | March | April | | | | | |
| UNITED STATES | 2019 | 2020 | 2020 | | | | | |
| | | (dollars) | | | | | | |
| Corn bu | 3.53 | 3.68 | 3.29 | | | | | |
| Hay, all baledton | 184.00 | 158.00 | 161.00 | | | | | |
| Alfalfaton | 198.00 | 175.00 | 181.00 | | | | | |
| Otherton | 158.00 | 130.00 | 124.00 | | | | | |
| Oats bu | 3.01 | 2.96 | 3.10 | | | | | |
| Soybeans bu | 8.28 | 8.46 | 8.35 | | | | | |
| Color | 474.00 | 150.00 | 454.00 | | | | | |
| Calvescwt | 174.00 | 160.00 | 151.00 | | | | | |
| Cattle, all beef cwt | 125.00 | 113.00 | 108.00 | | | | | |
| Cows ¹ cwt | 61.30 | 67.50 | 64.00 | | | | | |
| Steers & Heifers cwt | 128.00 | 114.00 | 111.00 | | | | | |
| Hogs, allcwt | 59.40 | 47.70 | 42.30 | | | | | |
| Barrows & Gilts cwt | 59.70 | 48.30 | 42.60 | | | | | |
| Sowscwt | 50.60 | 31.50 | 36.20 | | | | | |
| Eggs (market) ² doz | 0.373 | 1.58 | 0.797 | | | | | |

 $^{^{1}}$ Beef cows and cull dairy cows sold for slaughter. 2 Mid-month price. Also referred to as table eggs.

March Milk Prices

The Wisconsin all milk price for April 2020 was \$14.00 per hundredweight (cwt). This was \$4.10 lower than last month's price and \$3.90 lower than last April's price.

The U.S. all milk price for April was \$14.40 per cwt, 40 cents higher than Wisconsin's price but \$3.60 lower than last month's U.S. price. All of the 24 major milk producing states had a lower price when compared with March. Iowa had the largest decrease in price, down \$5.00 per cwt. from March, but New Mexico had the lowest price, at \$11.90 per cwt.

The Chicago Mercantile Exchange* (CME) 40-pound block cheese price closed at \$2.2300 per pound on May 29, while barrels were \$2.0225 per pound. The CME butter price was \$1.6600 per pound.

For the week ending May 23, 2020, the Agricultural Marketing Service* U.S. weekly 40-pound block cheese price averaged \$1.3748 per pound, and 500 pound barrels adjusted to 38 percent moisture averaged \$1.3762 per pound. The U.S. butter price was \$1.4191 per pound.

| Ν | ۸i | lk | Pri | ce | s¹ |
|---|----|----|-----|----|----|
| | | | | | |

| | April 2019 | | March | n 2020 | April 2020 | |
|-------------------|------------|-----------|-----------|-----------|------------|-----------|
| Selected states | Price | Fat | Price | Fat | Price | Fat |
| | per cwt. | test | per cwt. | test | per cwt. | test |
| | (dollars) | (percent) | (dollars) | (percent) | (dollars) | (percent) |
| Milk for all uses | | | | | | |
| California | 17.40 | 3.84 | 17.60 | 3.89 | 14.20 | 3.91 |
| Idaho | 17.20 | 3.94 | 17.30 | 4.04 | 14.70 | 4.06 |
| lowa | 18.20 | 3.93 | 19.00 | 4.06 | 14.00 | 4.01 |
| Michigan | 16.40 | 3.84 | 16.60 | 3.85 | 13.00 | 3.83 |
| Minnesota | 18.30 | 4.03 | 18.20 | 4.07 | 14.00 | 4.05 |
| New Mexico | 16.10 | 3.71 | 15.40 | 3.84 | 11.90 | 3.75 |
| New York | 18.20 | 3.90 | 18.50 | 3.95 | 14.70 | 3.94 |
| Pennsylvania | 18.40 | 3.84 | 18.90 | 3.96 | 15.30 | 3.93 |
| Texas | 18.10 | 4.12 | 18.30 | 4.25 | 14.70 | 4.19 |
| Wisconsin | 17.90 | 3.89 | 18.10 | 3.94 | 14.00 | 3.91 |
| | | | | | | |
| United States | 17.70 | 3.89 | 18.00 | 3.96 | 14.40 | 3.94 |

¹Before deduction for hauling. Includes quality, quantity, and other premiums. Excludes hauling subsidies.